## Managed Funds





## I N Q U I R I E S

For further information about these and related statistics, contact the National Information and Referral Service on 1300135070.

## KEY FIGURES

|  | Mar Qtr <br> $\mathbf{2 0 1 5}$ | Jun Qtr <br> $\mathbf{2 0 1 5}$ <br> $\mathbf{\$ m}$ |
| :--- | ---: | ---: |
| \$m |  |  |
| Total managed funds industry | 2643382 | 2622167 |
| Consolidated assets total managed funds institutions | 2078551 | 2059934 |
| Cross invested assets between managed funds institutions | 545737 | 534275 |
| Unconsolidated assets total managed funds institutions | 2624288 | 2594209 |
|  |  |  |
| Life insurance corporations | 304521 | 298014 |
| Superannuation (pension) funds | 1959318 | 1935523 |
| Public offer (retail) unit trusts | 311519 | 312554 |
| All other managed funds institutions | 48930 | 50118 |
| K E Y P O I N T S |  |  |

## TOTAL MANAGED FUNDS INDUSTRY

- At 30 June 2015, the managed funds industry had $\$ 2,622.2 \mathrm{~b}$ funds under management, a decrease of $\$ 21.2 \mathrm{~b}(1 \%)$ on the March quarter 2015 figure of $\$ 2,643.4 \mathrm{~b}$.
- The main valuation effects that occurred during the June quarter 2015 were as follows: the S\&P/ASX 200 decreased $7.3 \%$; the price of foreign shares, as represented by the MSCI World Index excluding Australia, decreased $0.1 \%$; and the $\mathrm{A} \$$ appreciated $0.6 \%$ against the US\$.


## CONSOLIDATED ASSETS OF MANAGED FUNDS INSTITUTIONS

- At 30 June 2015, the consolidated assets of managed funds institutions were $\$ 2,059.9 \mathrm{~b}$, a decrease of $\$ 18.6 \mathrm{~b}$ (1\%) on the March quarter 2015 figure of $\$ 2,078.6 \mathrm{~b}$.
- The asset types that decreased were shares, $\$ 29.6 \mathrm{~b}$ (5\%); units in trusts, $\$ 4.0 \mathrm{~b}(2 \%)$; overseas assets, $\$ 2.7 \mathrm{~b}$ (1\%); derivatives, $\$ 0.3 \mathrm{~b}$ (10\%) and other non-financial assets, $\$ 0.3 \mathrm{~b}$ (2\%). These were partially offset by increases in other financial assets, $\$ 7.2 \mathrm{~b}$ (24\%); land, buildings and equipment, \$4.1b (2\%); short term securities, \$2.6b (3\%); loans and placements, $\$ 2.4 \mathrm{~b}$ (5\%); deposits, $\$ 1.3 \mathrm{~b}$ (0\%) and bonds, etc., $\$ 0.6 \mathrm{~b}$ (1\%).


## CROSS INVESTED ASSETS

- At 30 June 2015 , there were $\$ 534.3$ b of assets cross invested between managed funds institutions.


## UNCONSOLIDATED ASSETS

- At 30 June 2015, the unconsolidated assets of Superannuation (pension) funds decreased $\$ 25.8 \mathrm{~b}$ ( $1 \%$ ), life insurance corporations decreased $\$ 6.5$ b ( $2 \%$ ); friendly societies decreased $\$ 0.1 \mathrm{~b}(2 \%)$ and common funds decreased $\$ 0.1 \mathrm{~b}$ (1\%). Cash management trusts increased $\$ 1.4 \mathrm{~b}(4 \%)$ and public offer (retail) unit trusts increased $\$ 1.0 \mathrm{~b}$ ( $0 \%$ ).

FORTHCOMING ISSUES

## REVISIONS

## SUPERANNUATION DATA

REVISIONS TO CASH
MANAGEMENT TRUSTS

PRIVACY

ISSUE (Quarter)
September 2015
December 2015
March 2016
June 2016

## RELEASE DATE

26 November 2015
26 February 2016
26 May 2016
25 August 2016

There have been revisions as a result of the receipt of revised administrative data, survey data and due to the inclusion of new survey respondents.

- Table 3 Life insurance corporations - revised for the March quarter 2015.
- Table 4 Superannuation (pension) funds - revised back to the September quarter 2011.
- Table 5 Public offer (retail) unit trusts - revised back to the September quarter 2005.
- Table 6 Friendly Societies - revised for the March quarter 2015.
- Table 7 Common funds - revised back to the September quarter 2005.
- Table 8 Cash management trusts - revised back to the September quarter 2005.
- Table 9 Resident Investment Managers - revised back to the June quarter 2009.

As the ABS has previously advised, the Australian Prudential Regulation Authority (APRA) introduced an enhanced set of reporting forms for Registrable Superannuation Entities (RSEs) from September quarter 2013. A number of data items provided from the new APRA collections significantly deviate from the previous ones, both in concept and definition. Where the impact on an affected series could not be estimated, the ABS has been moving forward the affected series using cautiously chosen indicators derived from other ABS collections that have a very strong historical correlation to these series. This methodology will continue to be applied until additional superannuation data collection requirements can be implemented by APRA which satisfy the conceptual and definitional requirements of the ABS . Users are advised to continue exercising caution when using superannuation data in this publication.

This issue includes revisions to the assets and liabilities of cash management trusts from September quarter 2005 to March quarter 2015 as a result of the inclusion of a number of new units (survey respondents). The size of the revision to total assets in March quarter 2015 is $\$ 7.3$ b. This revision is the result of work undertaken to improve coverage of the cash management trusts institution. Revisions have been applied to all relevant financial instruments in this institution as well as the aggregate measures of the managed funds institutions and managed funds industry in tables 1 and 2 .

The ABS Privacy Policy outlines how the ABS will handle any personal information that you provide to the ABS .

David W. Kalisch<br>Australian Statistician

page
Time series data. ..... 4
ANALYSIS
Analysis ..... 5
FUND UNDER MANAGEMENT
1 Summary managed funds industry, Total funds under management at end of period ..... 10
MANAGED FUNDS INSTITUTIONS
2 Summary managed funds institutions, Assets at end of period ..... 11
UNCONSOLIDATED ASSETS
3 Life insurance corporations, Unconsolidated assets and liabilities, amounts outstanding at end of period ..... 12
4 Superannuation (pension) funds, Unconsolidated assets and liabilities, amounts outstanding at end of period ..... 13
5 Public offer (retail) unit trusts, Unconsolidated assets and liabilities, amounts outstanding at end of period ..... 14
6 Friendly societies, Unconsolidated assets and liabilities, amounts outstanding at end of period ..... 15
7 Common funds, Unconsolidated assets and liabilities, amounts outstanding at end of period ..... 16
8 Cash management trusts, Unconsolidated assets and liabilities, amounts outstanding at end of period ..... 17
SOURCE OF FUNDS
9 Resident investment managers, Source of funds, amounts under management at end of period ..... 18
OTHER INFORMATION
Explanatory Notes ..... 19
Glossary ..... 22

## TIME SERIES DATA

Longer time series of all tables contained in this publication are available free on the ABS website [http://www.abs.gov.au](http://www.abs.gov.au) under "Topics @ a Glance" by selecting "Economy", then "Finance", then "Finance Releases", or by going directly to the "Downloads" tab at this location [http://www.abs.gov.au/ausstats/abs@.nsf/mf/5655.0](http://www.abs.gov.au/ausstats/abs@.nsf/mf/5655.0).

Time series tables 5 and 8 include additional operational information.

## ANALYSIS

MANAGED FUNDS INDUSTRY

At 30 June 2015, the managed funds industry had $\$ 2,622.2 \mathrm{~b}$ funds under management, a decrease of $\$ 21.2 \mathrm{~b}$ ( $1 \%$ ) on the March quarter 2015 figure of $\$ 2,643.4 \mathrm{~b}$. Decreases were recorded in consolidated assets of managed funds institutions, \$18.6b (1\%) and funds managed by Australian investment managers on behalf of Australian entities other than managed funds institutions, $\$ 6.6 \mathrm{~b}(1 \%)$. These were partially offset by an increase in funds managed by Australian investment managers on behalf of overseas investors, $\$ 3.7 \mathrm{~b}$ (4\%).

The following diagram shows the total value of the managed funds industry at 30 June 2015 and the relationship between the various components of the industry:


$$
\begin{aligned}
& \text { Source of funds } \\
& \text { * Indicates funds invested by resident investment managers with other resident } \\
& \text { investment managers. These are deducted to derive the total managed funds industry. } \\
& \text { ** These funds do not include investments held by Australian nominees on behalf of } \\
& \text { overseas investors. }
\end{aligned}
$$

## A N A L Y S I S continued

## MANAGED FUNDS

## INSTITUTIONS

Consolidated assets of managed funds
institutions

Consolidated assets by types of asset

## UNCONSOLIDATED

ASSETS
Life insurance
corporations

At 30 June 2015, the consolidated assets of managed funds institutions were $\$ 2,059.9 \mathrm{~b}$, a decrease of $\$ 18.6 \mathrm{~b}(1 \%)$ on the March quarter 2015 figure of $\$ 2,078.6 \mathrm{~b}$.

TOTAL CONSOLIDATED ASSETS


The asset types that decreased were shares, $\$ 29.6 \mathrm{~b}$ (5\%); units in trusts, $\$ 4.0 \mathrm{~b}$ (2\%); overseas assets, $\$ 2.7 \mathrm{~b}$ (1\%); derivatives, $\$ 0.3 \mathrm{~b}$ (10\%) and other non-financial assets, $\$ 0.3 \mathrm{~b}(2 \%)$. These were partially offset by increases in other financial assets, $\$ 7.2 \mathrm{~b}(24 \%)$; land, buildings and equipment, $\$ 4.1 \mathrm{~b}(2 \%)$; deposits, $\$ 1.3 \mathrm{~b}(0 \%)$; short term securities, $\$ 2.6 \mathrm{~b}$ (3\%); loans and placements, $\$ 2.4 \mathrm{~b}$ ( $5 \%$ ) and bonds, etc., $\$ 0.6 \mathrm{~b}$ (1\%).

MANAGED FUNDS INSTITUTIONS ASSETS


At 30 June 2015, total unconsolidated assets of life insurance corporations were $\$ 298.0 \mathrm{~b}$, a decrease of $\$ 6.5$ b (2\%) on the March quarter 2015 figure of $\$ 304.5$ b.

Decreases were recorded in units in trusts, $\$ 4.3 \mathrm{~b}(2 \%)$; other financial assets, $\$ 1.1 \mathrm{~b}$ (19\%); shares, $\$ 0.6 \mathrm{~b}(3 \%)$; assets overseas, $\$ 0.5 \mathrm{~b}$ (5\%); short term securities, $\$ 0.4 \mathrm{~b}$ (7\%); derivatives, $\$ 0.3 \mathrm{~b}(32 \%)$ and other non-financial assets, $\$ 0.1 \mathrm{~b}(5 \%)$. These were partially offset by increases in deposits, $\$ 0.5 \mathrm{~b}(5 \%)$; loans and placements, $\$ 0.2 \mathrm{~b}(6 \%)$ and bonds, etc., $\$ 0.1 \mathrm{~b}$ ( $0 \%$ ). Land, buildings and equipment were flat.

Cross investment within life insurance corporations was $\$ 0.8 \mathrm{~b}$, which was flat compared to the March quarter 2015.

Net policy liabilities were $\$ 255.5$ b, a decrease of $\$ 5.0 \mathrm{~b}$ ( $2 \%$ ) compared to the March quarter 2015.

## A N A L Y S I S continued

Life insurance
corporations continued

Superannuation (pension) funds

LIFE INSURANCE CORPORATIONS


At 30 June 2015, total unconsolidated assets of superannuation funds were $\$ 1,933.5 \mathrm{~b}$, a decrease of $\$ 25.8$ b ( $1 \%$ ) on the March quarter 2015 figure of $\$ 1,959.3$ b.

Decreases were recorded in shares, $\$ 27.7 \mathrm{~b}(5 \%)$; units in trusts, $\$ 4.6 \mathrm{~b}(2 \%)$; net equity of pension funds in life office reserves, $\$ 2.5 \mathrm{~b}(1 \%)$; assets overseas, $\$ 0.3 \mathrm{~b}$ ( $0 \%$ ); loans and placements, $\$ 0.1 \mathrm{~b}(1 \%)$, and deposits, $\$ 0.1 \mathrm{~b}(0 \%)$. These were partially offset by increases in other financial assets, $\$ 6.0 \mathrm{~b}$ (29\%); land, buildings and equipment, $\$ 1.7 \mathrm{~b}$ (2\%); short term securities, $\$ 1.0 \mathrm{~b}$ (1\%); derivatives, $\$ 0.6 \mathrm{~b}$ (21\%); bonds, etc., $\$ 0.1 \mathrm{~b}$ ( $0 \%$ ). Other non-financial assets were flat.

SUPERANNUATION (PENSION) FUNDS


At 30 June 2015, total unconsolidated assets of public offer (retail) unit trusts were $\$ 312.6 \mathrm{~b}$, an increase of $\$ 1.0 \mathrm{~b}$ ( $0 \%$ ) on the March quarter 2015 figure of $\$ 311.5$ b.

Increases were recorded in loans and placements, $\$ 2.4 \mathrm{~b}(7 \%)$; land, buildings and equipment, $\$ 2.4 \mathrm{~b}(2 \%)$; other financial assets, $\$ 1.4 \mathrm{~b}$ ( $35 \%$ ); short term securities, $\$ 0.8 \mathrm{~b}$ (29\%); deposits, $\$ 0.6 \mathrm{~b}$ (11\%) and bonds, etc., $\$ 0.2 \mathrm{~b}$ (3\%). These were partially offset by decreases in units in trusts, $\$ 3.4 \mathrm{~b}$ (4\%); assets overseas, $\$ 1.9 \mathrm{~b}$ (5\%) and shares, $\$ 1.7 \mathrm{~b}$ (5\%). Other non-financial assets, and derivatives were flat.

Cross investment within public offer (retail) unit trusts was $\$ 32.3 \mathrm{~b}$, a decrease of $\$ 2.0 \mathrm{~b}$ (6\%) compared to the March quarter 2015.

## A N A L Y S I S continued

Public offer (retail) unit trusts continued

Friendly societies

Common funds

Cash management trusts
At 30 June 2015, total unconsolidated assets of cash management trusts were $\$ 34.3 \mathrm{~b}$, an increase of $\$ 1.4 \mathrm{~b}$ ( $4 \%$ ) on the March quarter 2015 figure of $\$ 32.9 \mathrm{~b}$.

Increases were recorded in short term securities, $\$ 1.1 \mathrm{~b}$ (5\%); deposits, $\$ 0.2 \mathrm{~b}$ (3\%) and bonds, etc., $\$ 0.1 \mathrm{~b}(17 \%)$. Equities, loans and placements, derivatives, non-financial assets and other financial assets were flat.

Cross investment within cash management trusts was $\$ 0.6 \mathrm{~b}$ which was flat compared to the March quarter 2015.

## A N A L Y S I S continued

Cash management trusts continued

RESIDENT INVESTMENT MANAGERS

Source of funds under management

CASH MANAGEMENT TRUSTS


At 30 June 2015 , total funds under management were $\$ 1,734.3 \mathrm{~b}$, a decrease of $\$ 23.6 \mathrm{~b}$ ( $1 \%$ ) on the March quarter 2015 figure of $\$ 1,757.9$ b.

Funds under management on behalf of superannuation funds decreased $\$ 19.9 \mathrm{~b}(2 \%)$ and life insurance corporations decreased $\$ 1.2 \mathrm{~b}(1 \%)$. Cash management trusts increased $\$ 0.2 \mathrm{~b}$ (1\%) and public offer (retail) unit trusts increased \$0.2b (0\%). Common funds and friendly societies were flat.

At 30 June 2015, the value of funds under management on behalf of sources other than managed funds was $\$ 479.0 \mathrm{~b}$, a decrease of $\$ 6.6 \mathrm{~b}$ (1\%) on the March quarter 2015 figure of $\$ 485.6$ b.

Decreases were recorded in funds under management on behalf of wholesale financial trusts, $\$ 5.2 \mathrm{~b}(3 \%)$; national government, $\$ 1.6 \mathrm{~b}$ (2\%); other investment managers, $\$ 0.3 \mathrm{~b}$ $(3 \%)$; general insurance, $\$ 0.2 \mathrm{~b}(0 \%)$ and government compensation schemes, $\$ 0.2 \mathrm{~b}$
(1\%). These were partially offset by increases in state and local government, \$0.4b (1\%); non-government trading corporations, \$0.3b (1\%) and other sources, \$0.3b (1\%). Charities were flat.

The value of funds under management on behalf of overseas sources at 30 June 2015 was $\$ 94.1 \mathrm{~b}$, an increase of $\$ 3.7 \mathrm{~b}$ (4\%) on the March quarter 2015 figure of $\$ 90.4 \mathrm{~b}$.

ASSETS OF MANAGED FUNDS, at 30 June 2015

|  | Assets invested through investment managers | Assets invested directly | Unconsolidated assets of managed funds |
| :---: | :---: | :---: | :---: |
|  | \$m | \$m | \$m |
| Life insurance corporations | 164322 | 133692 | 298014 |
| Superannuation (pension) funds | 839827 | 1093695 | 1933523 |
| Public offer (retail) unit trusts | 132079 | 180475 | 312554 |
| Friendly societies | np | np | 6743 |
| Common funds | np | np | 9061 |
| Cash management trusts | 19452 | 14862 | 34314 |
| Total | 1161172 | 1433036 | 2594209 |

SUMMARY MANAGED FUNDS INDUSTRY, Total funds under management at end of period

|  | 2011-12 | 2012-13 | $\begin{array}{r} \text { Sep Qtr } \\ 2013 \end{array}$ | $\begin{array}{r} \text { Dec Qtr } \\ 2013 \end{array}$ | $\begin{array}{r} \text { Mar Qtr } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jun Qtr } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Sep Qtr } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Dec Qtr } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Mar Qtr } \\ 2015 \end{array}$ | $\begin{array}{r} \text { Jun Qtr } \\ 2015 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| MANAGED FUNDS INDUSTRY | 1904999 | 2139487 | 2224633 | 2309691 | 2338349 | 2419910 | 2452362 | 2515840 | 2643382 | 2622167 |
| Consolidated assets of managed funds institutions | 1510304 | 1692665 | 1755289 | 1812495 | 1833824 | 1902835 | 1922949 | 1975074 | 2078551 | 2059934 |
| Funds managed by resident investment managers on behalf of Australian entities other than managed funds institutions | 336388 | 384629 | 405838 | 430111 | 438690 | 450989 | 460263 | 468762 | 485614 | 479024 |
| Funds managed by resident investment managers on behalf of overseas investors | 66654 | 71405 | 73000 | 76707 | 75591 | 76812 | 79555 | 82689 | 90400 | 94079 |
| less Funds managed by resident investment managers on behalf of other resident investment managers | 8347 | 9212 | 9494 | 9622 | 9756 | 10726 | 10405 | 10685 | 11183 | 10870 |

SUMMARY MANAGED FUNDS INSTITUTIONS, Assets at end of period


| CONSOLIDATED ASSETS TOTAL |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MANAGED FUNDS INSTITUTIONS | 1510304 | 1692665 | 1755289 | 1812495 | 1833824 | 1902835 | 1922949 | 1975074 | 2078551 | 2059934 |
| Deposits | 237468 | 261328 | 266419 | 270124 | 279604 | 286851 | 291089 | 291125 | 292886 | 294192 |
| Short term securities | 80661 | 81242 | 84385 | 81018 | 84041 | 86487 | 89377 | 95887 | 97784 | 100341 |
| Bonds, etc. | 77284 | 84271 | 88470 | 91147 | 93964 | 99503 | 98954 | 104674 | 106510 | 107153 |
| Derivatives | 1850 | 1814 | 1408 | 1062 | 1059 | 1226 | 1257 | 2083 | 2792 | 2503 |
| Loans and placements | 42892 | 38724 | 39451 | 41352 | 42842 | 47822 | 47621 | 46713 | 47766 | 50157 |
| Shares | 420661 | 481514 | 519959 | 541555 | 539794 | 564650 | 559603 | 576971 | 624699 | 595143 |
| Units in trusts | 162834 | 183093 | 192348 | 199603 | 199963 | 214971 | 219341 | 220376 | 232416 | 228452 |
| Other financial assets | 41319 | 36009 | 31438 | 31437 | 34985 | 37079 | 31416 | 27283 | 30394 | 37565 |
| Land, buildings and equipment | 186227 | 198594 | 200711 | 203765 | 203240 | 198819 | 201103 | 200964 | 204363 | 208476 |
| Other non-financial assets | 14937 | 19918 | 19736 | 11622 | 11442 | 11325 | 11063 | 11283 | 11131 | 10857 |
| Overseas assets | 244171 | 306157 | 310966 | 339810 | 342890 | 354101 | 372125 | 397714 | 427809 | 425094 |
| CROSS INVESTED ASSETS |  |  |  |  |  |  |  |  |  |  |
| INSTITUTIONS | 389282 | 439091 | 468970 | 480293 | 488040 | 481748 | 495536 | 513602 | 545737 | 534275 |
| Life insurance corporations | 32094 | 38400 | 39890 | 39460 | 40337 | 38973 | 42416 | 49026 | 50934 | 49034 |
| Superannuation (pension) funds | 326408 | 367577 | 394131 | 404982 | 408840 | 407753 | 416542 | 427452 | 455455 | 448021 |
| Public offer (retail) unit trusts | 26830 | 29187 | 31554 | 32421 | 35482 | 31458 | 32970 | 33625 | 35903 | 33900 |
| Friendly societies | 1459 | 1469 | 1487 | 1503 | 1522 | 1492 | 1502 | 1516 | 1583 | 1543 |
| Common funds | 906 | 1549 | 1440 | 1455 | 1451 | 1451 | 1550 | 1497 | 1224 | 1143 |
| Cash management trusts | 1584 | 909 | 468 | 472 | 408 | 621 | 556 | 486 | 638 | 634 |
| UNCONSOLIDATED ASSETS TOTAL |  |  |  |  |  |  |  |  |  |  |
| MANAGED FUNDS INSTITUTIONS | 1899586 | 2131756 | 2224259 | 2292789 | 2321864 | 2384583 | 2418485 | 2488676 | 2624288 | 2594209 |
| Life insurance corporations | 235146 | 255206 | 265843 | 273761 | 275592 | 281192 | 284483 | 290224 | 304521 | 298014 |
| Superannuation (pension) funds | 1333596 | 1540804 | 1619158 | 1681951 | 1706872 | 1763480 | 1789760 | 1848503 | 1959318 | 1933523 |
| Public offer (retail) unit trusts | 276059 | 287114 | 291627 | 291171 | 293323 | 294707 | 297882 | 302581 | 311519 | 312554 |
| Friendly societies | 5847 | 6152 | 6386 | 6482 | 6498 | 6599 | 6660 | 6693 | 6859 | 6743 |
| Common funds | 9795 | 9863 | 9652 | 9624 | 9852 | 8815 | 8980 | 9142 | 9155 | 9061 |
| Cash management trusts | 39142 | 32617 | 31592 | 29800 | 29727 | 29790 | 30719 | 31534 | 32916 | 34314 |


|  |  | Sep Qtr | Dec Qtr | Mar Qtr | Jun Qtr | Sep Qtr | Dec Qtr | Mar Qtr | Jun Qtr |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 2011-12 | $2012-13$ | 2013 | 2013 | 2014 | 2014 | 2014 | 2014 | 2015 | 2015 |
| $\$ m$ | $\$ m$ | $\$ m$ | $\$ m$ | $\$ m$ | $\$ m$ | $\$ m$ | $\$ m$ | $\$ m$ | $\$ m$ |

TOTAL ASSETS

## Assets (held) in Australia

Deposits accepted by: Banks
Other depository corporations
Short term securities
Bills of exchange
Treasury notes
Bank certificates of deposit
Commercial paper
Bonds, etc. issued by:
Non-financial corporations
Banks
Securitisers
Other financial corporations
National government
State and local government
Derivatives
Loans and placements
Mortgages
Other loans and placements
Non-financial corporations Life insurance corporations Other residents
Equities
Shares issued by: Listed

Non-financial corporations Banks
Life insurance corporations
Other financial corporations
Unlisted
Non-financial corporations
Banks
Life insurance corporations Other financial corporations
Units in trusts Listed

Public offer (retail) unit trusts
Unlisted
Public offer (retail) unit trusts
Wholesale financial trusts
Cash management trusts Other trusts
Other financial assets
Land, buildings and equipment Other non-financial assets
Assets overseas
Shares and units in trusts
Debt securities
Other
TOTAL LIABILITIES
Net policy liabilities
Debt securities issued
Loans and placements
Other liabilities
Share capital and reserves

235146
11348

| 11236 | 11914 |
| ---: | ---: |
| 113 | 120 |
| 6521 | 5847 |


| 265 |  |
| ---: | ---: |
| 25 |  |
|  | 11 |
| 1 |  |

65843
55206 255
1
1
1 190
428
4901
1002
21
7
4

21
7
4
4504
$\square$

3
5
2
2
1232


18137
11188
7
3

6

18
4
4
152
.
15
-
1
1


| 100 |
| ---: |
|  |
|  |

689
3941


201

| 201291 | 219617 | 228648 | 234809 | 2358 |
| ---: | ---: | ---: | ---: | ---: |
| 2160 | 2236 | 2233 | 2546 | 2570 |
| 750 | 1147 | 1550 | 1607 | 1547 |
| 7823 | 7805 | 8568 | 9390 | 989 |
| 23121 | 24402 | 24845 | 25409 | 25781 |

28
281
72746

\section*{284} 275 | 290224 | $\mathbf{3 0}$ |  |
| ---: | ---: | ---: |
| $\mathbf{2 8 0 9 3 1}$ | 29 |  |
| 10210 |  |  |
|  | 9842 |  |

304521
294370
9472
288357
9422
9450

4867
130
1014
$-$

555
52


4823
63


SUPERANNUATION (PENSION) FUNDS, Unconsolidated assets and liabilities, Amounts outstanding at end of period

|  | 2011-12 | 2012-13 | $\begin{array}{r} \text { Sep Qtr } \\ 2013 \end{array}$ | $\begin{array}{r} \text { Dec Qtr } \\ 2013 \end{array}$ | $\begin{array}{r} \text { Mar Qtr } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jun Qtr } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Sep Qtr } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Dec Qtr } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Mar Qtr } \\ 2015 \end{array}$ | $\begin{array}{r} \text { Jun Qtr } \\ 2015 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| TOTAL ASSETS | 1333596 | 1540804 | 1619158 | 1681951 | 1706872 | 1763480 | 1789760 | 1848503 | 1959318 | 1933523 |
| Assets (held) in Australia | 1132834 | 1276705 | 1350140 | 1387140 | 1407870 | 1452205 | 1461465 | 1496309 | 1578711 | 1553229 |
| Deposits accepted by: | 208838 | 231967 | 237383 | 240749 | 250733 | 260299 | 265759 | 263482 | 266739 | 266610 |
| Banks | 190908 | 212206 | 217677 | 220991 | 230003 | 238614 | 245305 | 242437 | 245707 | 245726 |
| Other depository corporations | 17931 | 19761 | 19706 | 19758 | 20731 | 21685 | 20454 | 21045 | 21032 | 20884 |
| Short term securities | 43203 | 51353 | 55464 | 53484 | 56528 | 56801 | 60134 | 65098 | 65724 | 66701 |
| Bills of exchange | 2843 | 2769 | 2886 | 2867 | 3063 | 3184 | 3376 | 3222 | 3611 | 3998 |
| Treasury notes | - | - | - | - | - | - | - | - | - | - |
| Bank certificates of deposit | 36426 | 44092 | 48056 | 45954 | 48571 | 48430 | 51946 | 57592 | 57555 | 58424 |
| Commercial paper | 3934 | 4491 | 4522 | 4664 | 4895 | 5188 | 4812 | 4284 | 4558 | 4279 |
| Bonds, etc. issued by: | 49721 | 57338 | 60730 | 62644 | 65187 | 68309 | 69283 | 73224 | 73967 | 74103 |
| Non-financial corporations | 6824 | 8252 | 8723 | 8932 | 9355 | 9982 | 9665 | 10069 | 9830 | 10103 |
| Banks | 14159 | 16393 | 17695 | 18549 | 19212 | 20335 | 20618 | 21524 | 22680 | 22321 |
| Securitisers | 837 | 596 | 568 | 546 | 530 | 537 | 610 | 27 | 30 | 34 |
| Other financial corporations | 562 | 649 | 724 | 749 | 750 | 971 | 1016 | 1183 | 1482 | 1583 |
| National government | 16993 | 19063 | 20228 | 21020 | 22020 | 22654 | 22980 | 25109 | 24806 | 24772 |
| State and local government | 5699 | 6537 | 6662 | 6842 | 6827 | 7022 | 7512 | 8280 | 8101 | 8212 |
| Other residents | 4648 | 5849 | 6131 | 6006 | 6493 | 6808 | 6882 | 7033 | 7038 | 7078 |
| Derivatives | 14172 | 5174 | 4932 | 4475 | 6362 | 5105 | 3428 | 2938 | 3060 | 3706 |
| Loans and placements | 7834 | 7370 | 7343 | 7539 | 7536 | 7671 | 7852 | 8018 | 8137 | 8020 |
| Non-financial corporations | 462 | 421 | 379 | 387 | 434 | 425 | 363 | 363 | 362 | 363 |
| National government | - | - | - | - | - | - | - | - | - | - |
| State and local government | 403 | 92 | 121 | 39 | 51 | - | 65 | 19 | 78 | 109 |
| Other residents | 6970 | 6857 | 6843 | 7113 | 7050 | 7246 | 7424 | 7636 | 7697 | 7548 |
| Equities | 533403 | 626764 | 680725 | 707256 | 708033 | 734159 | 736192 | 762032 | 824139 | 791880 |
| Shares issued by: | 368911 | 435302 | 471038 | 491248 | 489456 | 516660 | 511368 | 528098 | 572838 | 545187 |
| Non-financial corporations | 247134 | 286577 | 308419 | 321074 | 313090 | 331002 | 329803 | 338604 | 364175 | 349163 |
| Banks | 79377 | 96352 | 104659 | 109536 | 113497 | 119785 | 117810 | 123125 | 135496 | 125913 |
| Life insurance corporations | 1144 | 1066 | 1147 | 1201 | 1324 | 1454 | 1790 | 1812 | 1808 | 1366 |
| Other financial corporations | 34585 | 42841 | 47738 | 49970 | 51689 | 53943 | 51282 | 53310 | 58020 | 57351 |
| Other residents | 6670 | 8466 | 9075 | 9466 | 9856 | 10477 | 10683 | 11247 | 13339 | 11394 |
| Units in trusts | 164493 | 191462 | 209688 | 216008 | 218576 | 217498 | 224824 | 233934 | 251300 | 246693 |
| Public offer (retail) unit trusts | 139498 | 163131 | 180506 | 186537 | 188609 | 181997 | 189062 | 197609 | 214822 | 210150 |
| Wholesale financial trusts | 2638 | 3703 | 3825 | 3909 | 4038 | 8051 | 7778 | 7984 | 7999 | 7930 |
| Cash management trusts | 22356 | 24628 | 25356 | 25562 | 25929 | 27451 | 27984 | 28341 | 28480 | 28613 |
| Net equity of pension funds in life office reserves | 163410 | 178752 | 187121 | 191682 | 192978 | 196851 | 197706 | 199691 | 210347 | 207894 |
| Other financial assets | 24070 | 23706 | 19421 | 18469 | 18969 | 24076 | 20375 | 18167 | 20540 | 26554 |
| Land, buildings and equipment | 86915 | 92955 | 95682 | 99495 | 100189 | 97476 | 99277 | 102197 | 104595 | 106291 |
| Other non-financial assets | 1267 | 1327 | 1338 | 1347 | 1356 | 1456 | 1459 | 1459 | 1463 | 1469 |
| Assets overseas | 200763 | 264098 | 269019 | 294811 | 299002 | 311276 | 328295 | 352194 | 380607 | 380294 |
| TOTAL LIABILITIES | 1333596 | 1540804 | 1619158 | 1681951 | 1706872 | 1763480 | 1789760 | 1848503 | 1959318 | 1933523 |
| Members' funds and reserves | 1311572 | 1512306 | 1590156 | 1650261 | 1676193 | 1729062 | 1752445 | 1811079 | 1915712 | 1893011 |
| Other liabilities | 22024 | 28498 | 29002 | 31690 | 30679 | 34419 | 37316 | 37423 | 43605 | 40512 |

[^0]PUBLIC OFFER (RETAIL) UNIT TRUSTS, Unconsolidated assets and liabilities, Amounts outstanding at end of period

|  | 2011-12 | 2012-13 | $\begin{array}{r} \text { Sep Qtr } \\ 2013 \end{array}$ | $\begin{array}{r} \text { Dec Qtr } \\ 2013 \end{array}$ | $\begin{array}{r} \text { Mar Qtr } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jun Qtr } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Sep Qtr } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Dec Qtr } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Mar Qtr } \\ 2015 \end{array}$ | $\begin{array}{r} \text { Jun Qtr } \\ 2015 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| TOTAL ASSETS | 276059 | 287114 | 291627 | 291171 | 293323 | 294707 | 297882 | 302581 | 311519 | 312554 |
| Assets (held) in Australia | 244676 | 255153 | 259012 | 255991 | 258496 | 260507 | 262961 | 266586 | 274737 | 277628 |
| Deposits accepted by: | 4780 | 4023 | 3980 | 4243 | 3944 | 4450 | 4127 | 6282 | 5776 | 6408 |
| Banks | 4538 | 3891 | 3778 | 4023 | 3842 | 4356 | 3963 | 6002 | 5551 | 6141 |
| Other depository corporations | 242 | 132 | 202 | 220 | 102 | 94 | 164 | 280 | 225 | 267 |
| Short term securities | 2396 | 2256 | 2187 | 2272 | 2277 | 2808 | 2854 | 2826 | 2875 | 3710 |
| Bills of exchange | 223 | 66 | 73 | 94 | 98 | 108 | 151 | 118 | 116 | 89 |
| Treasury notes | - | - | - | - | - | - | - | - | np | - |
| Bank certificates of deposit | 816 | 732 | 901 | 940 | 991 | 1196 | 1284 | 1176 | 1170 | 1899 |
| Commercial paper | 1357 | 1458 | 1213 | 1238 | 1188 | 1504 | 1419 | 1532 | np | 1722 |
| Bonds, etc. issued by: | 4966 | 5439 | 5621 | 5647 | 5685 | 5714 | 5703 | 5993 | 6486 | 6708 |
| Non-financial corporations | 1673 | 1769 | 1725 | 1784 | 1784 | 1745 | 1669 | 1743 | 2085 | 2076 |
| Banks | 443 | 490 | 387 | 349 | 305 | 271 | 151 | 169 | 182 | 186 |
| Securitisers | 20 | 21 | 103 | 98 | 101 | 88 | 103 | 95 | 94 | 228 |
| Other financial corporations | 1937 | 2014 | 2227 | 2207 | 2211 | 2281 | 2370 | 2487 | 2523 | 2654 |
| National government | 308 | 367 | 341 | 459 | 505 | 563 | 613 | 665 | 804 | 788 |
| State and local government | 585 | 778 | 838 | 750 | 779 | 766 | 797 | 834 | 798 | 776 |
| Derivatives | 1378 | 1262 | 790 | 568 | 549 | 651 | 646 | 1357 | 1884 | 1884 |
| Loans and placements | 31025 | 28365 | 29109 | 30140 | 32664 | 37523 | 37173 | 35881 | 36265 | 38713 |
| Mortgages | 2264 | 1013 | 963 | 571 | 533 | 438 | 386 | 392 | 374 | 2022 |
| Other loans and placements | 28761 | 27352 | 28146 | 29569 | 32131 | 37085 | 36787 | 35489 | 35891 | 36691 |
| Non-financial corporations | 23466 | 23665 | 24174 | 23250 | 24776 | 28401 | 27679 | 27565 | 27853 | 28596 |
| Other residents | 5295 | 3687 | 3972 | 6319 | 7355 | 8684 | 9108 | 7924 | 8038 | 8095 |
| Equities | 93687 | 91387 | 96819 | 99661 | 101809 | 99968 | 104199 | 107282 | 113693 | 108624 |
| Shares issued by: | 35969 | 29106 | 30548 | 31380 | 31151 | 29877 | 30478 | 31217 | 33186 | 31531 |
| Listed | 27161 | 28592 | np | np | 30859 | 29552 | np | np | np | 31031 |
| Non-financial corporations | 19967 | 20189 | 21161 | 21891 | 21679 | 20962 | 21999 | 22093 | 23455 | 22488 |
| Banks | 4946 | 5780 | 6317 | 6264 | 6364 | 5894 | 5329 | 5739 | 6282 | 5711 |
| Other financial corporations | 2248 | 2623 | np | np | 2816 | 2696 | np | np | np | 2832 |
| Unlisted | 8808 | 514 | np | np | 292 | 325 | np | np | np | 500 |
| Non-financial corporations | 8770 | 415 | np | np | np | np | np | np | np | np |
| Financial corporations | 38 | 99 | np | np | np | np | np | np | np | np |
| Units in trusts | 57718 | 62281 | 66271 | 68281 | 70658 | 70091 | 73721 | 76065 | 80507 | 77093 |
| Listed | 4127 | 3805 | 4059 | 4285 | 6238 | 3132 | 3105 | 3477 | 3649 | 3896 |
| Public offer (retail) unit trusts | 4127 | 3805 | 4059 | 4285 | 6238 | 3132 | 3105 | 3477 | 3649 | 3896 |
| Unlisted | 53591 | 58476 | 62212 | 63996 | 64420 | 66959 | 70616 | 72588 | 76858 | 73197 |
| Public offer (retail) unit trusts | 22020 | 24164 | 26261 | 26904 | 27029 | 26868 | 28263 | 28551 | 30618 | 28375 |
| Wholesale financial trusts | 22440 | 25914 | 27715 | 28676 | 29220 | 28383 | 28640 | 29732 | 31773 | 30806 |
| Cash management trusts | 327 | 506 | 517 | 482 | 457 | 505 | np | np | 439 | 339 |
| Other trusts | 8804 | 7892 | 7719 | 7934 | 7714 | 11203 | np | np | 14028 | 13677 |
| Other financial assets | 6737 | 7291 | 6371 | 7628 | 6807 | 6250 | 4597 | 4246 | 4059 | 5483 |
| Land, buildings and equipment | 97341 | 104001 | 103356 | 102572 | 101337 | 99592 | 100102 | 98563 | 99564 | 101939 |
| Other non-financial assets | 2366 | 11129 | 10779 | 3260 | 3424 | 3551 | 3560 | 4156 | 4135 | 4159 |
| Assets overseas | 31383 | 31961 | 32615 | 35180 | 34827 | 34200 | 34921 | 35995 | 36782 | 34926 |
| Shares and units in trusts | 22387 | 22915 | 23656 | 25753 | 25320 | 24768 | 24745 | 26645 | 27327 | 27004 |
| Debt securities | 282 | 374 | 286 | 317 | 342 | 353 | 495 | 546 | 682 | 668 |
| Other | 8714 | 8672 | 8673 | 9110 | 9165 | 9079 | 9681 | 8804 | 8773 | 7254 |
| TOTAL LIABILITIES \& INVESTOR FUNDS | 276059 | 287114 | 291627 | 291171 | 293323 | 294707 | 297882 | 302581 | 311519 | 312554 |
| Investor funds | 204209 | 211482 | 219872 | 221720 | 223112 | 214993 | 219597 | 225369 | 234336 | 231278 |
| Debt securities | 8403 | 9864 | 9902 | 10601 | 11053 | 10482 | 9319 | 11890 | 11605 | 10332 |
| Loans and placements | 44693 | 47627 | 47059 | 43250 | 49058 | 55670 | 58723 | 54794 | 56605 | 48986 |
| Other liabilities | 18754 | 18141 | 14794 | 15600 | 10100 | 13562 | 10243 | 10528 | 8973 | 21958 |

[^1]np not available for publication but included in totals where applicable, unless otherwise indicated

|  | 2011-12 | 2012-13 | $\begin{array}{r} \text { Sep Qtr } \\ 2013 \end{array}$ | $\begin{array}{r} \text { Dec Qtr } \\ 2013 \end{array}$ | $\begin{array}{r} \text { Mar Qtr } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jun Qtr } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Sep Qtr } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Dec Qtr } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Mar Qtr } \\ 2015 \end{array}$ | $\begin{array}{r} \text { Jun Qtr } \\ 2015 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| TOTAL ASSETS | 5847 | 6152 | 6386 | 6482 | 6498 | 6599 | 6660 | 6693 | 6859 | 6743 |
| Assets (held) in Australia | 5693 | 5995 | 6216 | 6304 | 6334 | 6436 | 6501 | 6522 | 6698 | 6599 |
| Deposits accepted by: | 363 | 440 | 476 | 528 | 605 | 603 | 565 | 639 | 575 | 544 |
| Banks | 303 | 380 | 440 | 499 | 559 | 559 | 522 | 596 | 521 | 496 |
| Other depository corporations | 60 | 60 | 36 | 29 | 46 | 44 | 43 | 43 | 54 | 48 |
| Short term securities | 470 | 314 | 256 | 268 | 244 | 289 | 280 | 248 | 228 | 230 |
| Bills of exchange | 249 | 206 | 147 | 157 | 157 | 130 | 117 | 115 | 118 | 125 |
| Treasury notes | - | - | - | - | - | - | - | - | - | - |
| Bank certificates of deposit | 221 | 98 | 109 | 111 | 87 | 159 | 163 | 133 | 110 | 105 |
| Commercial paper | - | 10 | - | - | - | - | - | - | - | - |
| Bonds, etc. issued by: | 311 | 422 | 491 | 501 | 460 | 483 | 520 | 539 | 755 | 727 |
| Non-financial corporations | 2 | 4 | 5 | 26 | 26 | 5 | 4 | 4 | 4 | 3 |
| Banks | 89 | 186 | 261 | 257 | 263 | 278 | 310 | 327 | 335 | 331 |
| Securitisers | 28 | 34 | 39 | 36 | 33 | 34 | 36 | 40 | 41 | 39 |
| Other financial corporations | 133 | 132 | 123 | 119 | 74 | 69 | 66 | 53 | 100 | 98 |
| National government | 27 | 31 | 36 | 36 | 36 | 58 | 65 | 69 | 231 | 213 |
| State and local government | 32 | 35 | 27 | 27 | 28 | 39 | 39 | 46 | 44 | 43 |
| Derivatives | - | 7 | 5 | 4 | 2 | 2 | 2 | 2 | 1 | - |
| Loans and placements | 198 | 165 | 157 | 146 | 133 | 118 | 108 | 94 | 94 | 89 |
| Mortgages | 124 | 91 | 90 | 84 | 66 | 49 | 41 | 32 | 26 | 24 |
| Other loans and placements | 74 | 74 | 67 | 62 | 67 | 69 | 67 | 62 | 68 | 65 |
| Equities | 4167 | 4450 | 4649 | 4669 | 4696 | 4700 | 4836 | 4866 | 4890 | 4770 |
| Shares issued by: | 25 | 24 | 27 | 26 | 27 | 23 | 25 | 23 | 23 | 19 |
| Non-financial corporations | 16 | 15 | 17 | 16 | 16 | 13 | 15 | 13 | 14 | 9 |
| Banks | 8 | 8 | 10 | 10 | 11 | 10 | 10 | 10 | 9 | 10 |
| Other financial corporations | 1 | 1 | - | - | - | - | - | - | - | - |
| Units in trusts | 4142 | 4426 | 4622 | 4643 | 4669 | 4677 | 4811 | 4843 | 4867 | 4751 |
| Public offer (retail) unit trusts | 974 | 1024 | 1063 | 1085 | 1109 | 1097 | 1106 | 1134 | 1210 | 1174 |
| Wholesale financial trusts | 2723 | 3000 | 3173 | 3178 | 3184 | 3223 | 3347 | 3358 | 3315 | 3238 |
| Cash management trusts | 445 | 402 | 386 | 380 | 376 | 357 | 358 | 351 | 342 | 339 |
| Other trusts | - | - | - | - | - | - | - | - | - | - |
| Other financial assets | 92 | 99 | 63 | 62 | 66 | 111 | 55 | 68 | 87 | 169 |
| Land, buildings and equipment | 29 | 62 | 79 | 84 | 88 | 93 | 95 | 28 | 27 | 28 |
| Other non-financial assets | 63 | 36 | 40 | 42 | 40 | 37 | 40 | 38 | 41 | 42 |
| Assets overseas | 154 | 157 | 170 | 178 | 164 | 163 | 159 | 171 | 161 | 144 |
| TOTAL LIABILITIES | 5847 | 6152 | 6386 | 6482 | 6498 | 6599 | 6660 | 6693 | 6859 | 6743 |
| Net policy liabilities | 5398 | 5662 | 5979 | 6052 | 6052 | 6172 | 6215 | 6300 | 6392 | 6319 |
| Debt securities | - | - | - | - | - | - | - | - | - | - |
| Loans and placements | 35 | 54 | 47 | 56 | 62 | 69 | 57 | 23 | 38 | 48 |
| Other liabilities | 55 | 56 | 78 | 86 | 93 | 94 | 101 | 119 | 162 | 111 |
| Share capital and reserves | 359 | 380 | 282 | 288 | 291 | 264 | 287 | 251 | 267 | 265 |

[^2]COMMON FUNDS, Unconsolidated assets and liabilities, Amounts outstanding at end of period

|  | 2011-12 | 2012-13 | $\begin{array}{r} \text { Sep Qtr } \\ 2013 \end{array}$ | $\begin{array}{r} \text { Dec Qtr } \\ 2013 \end{array}$ | $\begin{array}{r} \text { Mar Qtr } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jun Qtr } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Sep Qtr } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Dec Qtr } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Mar Qtr } \\ 2015 \end{array}$ | $\begin{array}{r} \text { Jun Qtr } \\ 2015 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| TOTAL ASSETS | 9795 | 9863 | 9652 | 9624 | 9852 | 8815 | 8980 | 9142 | 9155 | 9061 |
| Assets (held) in Australia | 9789 | 9855 | 9644 | 9616 | 9844 | 8807 | np | np | np | np |
| Deposits accepted by: | 2041 | 2304 | 2340 | 2316 | 2347 | 1639 | 1513 | 1649 | 1873 | 1980 |
| Banks | 2033 | 2304 | 2340 | 2316 | 2347 | 1639 | np | np | np | np |
| Other depository corporations | 8 | - | - | - | - | - | np | np | np | np |
| Short term securities | 2249 | 1375 | 1420 | 1424 | 1441 | 1391 | np | np | np | np |
| Bills of exchange | 1084 | 353 | 361 | 369 | 339 | 240 | 207 | 204 | np | np |
| Treasury notes | - | - | - | - | - | - | - | - | - | - |
| Bank certificates of deposit | 832 | 843 | 873 | 877 | 921 | 970 | 1004 | 988 | 944 | 996 |
| Commercial paper | 333 | 179 | 186 | 178 | 181 | 181 | np | np | 173 | 181 |
| Bonds, etc. issued by: | 221 | 233 | 224 | 236 | 266 | 267 | 433 | 517 | 535 | 582 |
| Non-financial corporations | 3 | 5 | 5 | 5 | 7 | 7 | np | np | np | np |
| Banks | 122 | 103 | 95 | 97 | 117 | 114 | 118 | 137 | 129 | 115 |
| Securitisers | 57 | 75 | 75 | 89 | 96 | 102 | 119 | 172 | 235 | 266 |
| Other financial corporations | 13 | 9 | 7 | - | - | - | np | np | np | np |
| National government | 1 | 1 | 1 | 1 | 1 | 1 | np | np | np | np |
| State and local government | 25 | 40 | 41 | 44 | 45 | 43 | 41 | 38 | 40 | 47 |
| Derivatives | - | - | - | - | - | - | - | - | - | - |
| Loans and placements | 1498 | 1423 | 1348 | 1306 | 1285 | 1243 | 1239 | 1189 | 1172 | 1167 |
| Mortgages | 1356 | 1278 | 1214 | 1156 | 1116 | 1051 | 1049 | 1006 | 987 | 955 |
| Other loans and placements | 142 | 145 | 134 | 150 | 169 | 192 | 190 | 183 | 185 | 212 |
| Equities | 3632 | 4381 | 4193 | 4207 | 4202 | 4139 | 4303 | 4314 | 4306 | 3992 |
| Shares issued by: | 729 | 768 | 784 | 744 | 738 | 737 | 895 | np | 1045 | 985 |
| Non-financial corporations | 459 | 498 | 514 | 474 | 468 | 467 | np | np | 758 | 718 |
| Banks | 270 | 270 | 270 | 270 | 270 | 270 | np | np | np | np |
| Other financial corporations | - | - | - | - | - | - | np | np | np | np |
| Units in trusts | 2903 | 3613 | 3409 | 3463 | 3464 | 3402 | 3408 | np | 3261 | 3007 |
| Public offer (retail) unit trusts | 784 | 555 | 458 | 461 | 440 | 418 | 370 | np | np | np |
| Wholesale financial trusts | 1918 | 1942 | 1856 | 1903 | 1918 | 1898 | 1946 | 2020 | 2120 | 1996 |
| Cash management trusts | - | 872 | 871 | 871 | 871 | 871 | 871 | 783 | 532 | 433 |
| Other trusts | 201 | 244 | 224 | 228 | 235 | 215 | 221 | 231 | np | np |
| Other financial assets | 78 | 82 | 58 | 66 | 242 | 68 | 15 | 8 | 7 | 34 |
| Land, buildings and equipment | 70 | 57 | 61 | 61 | 61 | 60 | 60 | 54 | 55 | 54 |
| Other non-financial assets | - | - | - | - | - | - | - | - | - | - |
| Assets overseas | 6 | 8 | 8 | 8 | 8 | 8 | np | np | np | np |
| TOTAL LIABILITIES \& INVESTOR FUNDS | 9795 | 9863 | 9652 | 9624 | 9852 | 8815 | 8980 | 9142 | 9155 | 9061 |
| Investor funds | 9748 | 9771 | 9525 | 9504 | 9562 | 8683 | 8871 | 9017 | 9004 | 8914 |
| Debt securities | - | - | - | - | - | - | - | - | - | - |
| Loans and placements | 3 | 3 | 2 | 2 | 3 | 4 | 3 | 4 | 4 | 3 |
| Other liabilities | 44 | 89 | 125 | 118 | 287 | 128 | 106 | 121 | 147 | 144 |

- nil or rounded to zero (including null cells)
np not available for publication but included in totals where applicable, unless otherwise indicated

CASH MANAGEMENT TRUSTS, Unconsolidated assets and liabilities, Amounts outstanding at end of period

|  | 2011-12 | 2012-13 | $\begin{array}{r} \text { Sep Qtr } \\ 2013 \end{array}$ | $\begin{array}{r} \text { Dec Qtr } \\ 2013 \end{array}$ | $\begin{array}{r} \text { Mar Qtr } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jun Qtr } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Sep Qtr } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Dec Qtr } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Mar Qtr } \\ 2015 \end{array}$ | $\begin{array}{r} \text { Jun Qtr } \\ 2015 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| TOTAL ASSETS | 39142 | 32617 | 31592 | 29800 | 29727 | 29790 | 30719 | 31534 | 32916 | 34314 |
| Assets (held) in Australia | 39142 | 32617 | 31592 | 29800 | 29727 | 29781 | 30705 | 31534 | 32886 | 34304 |
| Deposits accepted by: | 10097 | 10560 | 10295 | 10012 | 9576 | 7752 | 9331 | 8863 | 8451 | 8700 |
| Banks | 9469 | 9867 | 9706 | 9448 | 9080 | 7415 | 8950 | 8333 | 7989 | 8178 |
| Other depository corporations | 628 | 693 | 589 | 564 | 496 | 337 | 381 | 530 | 462 | 522 |
| Short term securities | 25822 | 20098 | 19791 | 18300 | 18692 | 19643 | 19927 | 21289 | 22964 | 24015 |
| Bills of exchange accepted/endorsed by: | 2192 | 1147 | 1151 | 798 | 726 | 581 | 555 | 558 | 716 | 574 |
| Banks | 2192 | 1147 | 1151 | 798 | 726 | 581 | 555 | 558 | 716 | 574 |
| Other financial corporations | - | - | - | - | - | - | - | - | - | - |
| Treasury notes | - | - | - | - | - | - | - | - | - | - |
| Bank certificates of deposit | 18903 | 15584 | 15442 | 14393 | 14715 | 16100 | 16303 | 17381 | 18797 | 19816 |
| Commercial paper issued by: | 4727 | 3367 | 3198 | 3109 | 3251 | 2962 | 3069 | 3350 | 3451 | 3625 |
| Securitisers | 893 | 699 | 566 | 440 | 342 | 377 | 478 | 517 | 409 | 292 |
| Other financial corporations | 2848 | 2197 | 2254 | 2232 | 2392 | 2231 | 2032 | 2193 | 2512 | 2717 |
| Other residents | 986 | 471 | 378 | 437 | 517 | 354 | 559 | 640 | 530 | 616 |
| Bonds, etc. issued by: | 1465 | 938 | 944 | 925 | 892 | 1660 | 812 | 787 | 720 | 842 |
| Non-financial corporations | 4 | - | - | - | - | 4 | - | - | - | - |
| Banks | 582 | 275 | 281 | 305 | 307 | 1090 | 417 | 440 | 323 | 355 |
| Securitisers | 207 | 337 | 317 | 273 | 278 | 184 | 172 | 159 | 108 | 99 |
| Other financial corporations | 626 | 269 | 289 | 290 | 240 | 315 | 156 | 155 | 202 | 269 |
| National government | - | - | - | - | - | - | - | - | - | - |
| State and local government | 46 | 57 | 57 | 57 | 67 | 67 | 67 | 33 | 87 | 119 |
| Derivatives | - | - | - | - | - | - | - | - | - | - |
| Loans and placements | - | - | - | - | - | - | - | - | - | - |
| Equities | 1654 | 951 | 509 | 511 | 452 | 664 | 603 | 533 | 685 | 687 |
| Shares | - | - | - | - | - | - |  | - | - | - |
| Units in trusts | 1654 | 951 | 509 | 511 | 452 | 664 | 603 | 533 | 685 | 687 |
| Public offer (retail) unit trusts | - | - | - | - | - | 64 | - | - | - | - |
| Wholesale financial trusts | 70 | 42 | 41 | 39 | 44 | 43 | 47 | 47 | 47 | np |
| Cash management trusts | 1584 | 909 | 468 | 472 | 408 | 557 | 556 | 486 | 638 | 634 |
| Other trusts | - | - | - | - | - | - | - | - | - | np |
| Other financial assets | 104 | 70 | 53 | 52 | 115 | 62 | 32 | 62 | 66 | 60 |
| Non-financial assets | - | - | - | - | - | - | - | - | - | - |
| Assets overseas | - | - | - | - | - | 9 | 14 | - | 30 | 10 |
| TOTAL LIABILITIES \& INVESTOR FUNDS | 39142 | 32617 | 31592 | 29800 | 29727 | 29790 | 30719 | 31534 | 32916 | 34314 |
| Investor funds | 39001 | 32515 | 31480 | 29671 | 29533 | 29667 | 30556 | 31447 | 32752 | 34168 |
| Other liabilities | 141 | 102 | 112 | 129 | 194 | 123 | 163 | 87 | 164 | 146 |

RESIDENT INVESTMENT MANAGERS, SOURCE OF FUNDS, Amounts under management at end of period

|  | 2011-12 | 2012-13 | $\begin{array}{r} \text { Sep Qtr } \\ 2013 \end{array}$ | $\begin{array}{r} \text { Dec Qtr } \\ 2013 \end{array}$ | $\begin{array}{r} \text { Mar Qtr } \\ 2014 \end{array}$ | $\begin{gathered} \text { Jun Qtr } \\ 2014 \end{gathered}$ | $\begin{array}{r} \text { Sep Qtr } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Dec Qtr } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Mar Qtr } \\ 2015 \end{array}$ | $\begin{array}{r} \text { Jun Qtr } \\ 2015 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| TOTAL FUNDS UNDER |  |  |  |  |  |  |  |  |  |  |
| MANAGEMENT | 1235507 | 1393014 | 1467356 | 1534382 | 1564613 | 1596767 | 1624584 | 1673898 | 1757880 | 1734275 |
| Funds from Australian |  |  |  |  |  |  |  |  |  |  |
| Managed Funds | 832465 | 936980 | 988518 | 1027564 | 1050332 | 1068966 | 1084766 | 1122447 | 1181866 | 1161172 |
| Life insurance |  |  |  |  |  |  |  |  |  |  |
| Superannuation funds | 532221 | 630429 | 677607 | 709747 | 740758 | 760336 | 774992 | 807208 | 859683 | 839827 |
| Public offer (retail) unit trusts | 115477 | 122824 | 125701 | 132884 | 123954 | 120436 | 121085 | 126441 | 131926 | 132079 |
| Friendly societies | np | np | np | np | np | np | np | np | np | np |
| Common funds | np | np | np | np | np | np | np | np | np | np |
| Cash management trusts |  |  |  |  |  |  |  |  |  |  |
|  | 17201 | 16931 | 18477 | 17909 | 18036 | 18039 | 18286 | 19039 | 19228 | 19452 |
| Total other sources | 336388 | 384629 | 405838 | 430111 | 438690 | 450989 | 460263 | 468762 | 485614 | 479024 |
| National government | 51783 | 60042 | 62041 | 71723 | 71226 | 72082 | 73350 | 72445 | 77178 | 75532 |
| State and local government | 49248 | 50858 | 51497 | 52456 | 54932 | 56397 | 56582 | 57634 | 59962 | 60331 |
| Government compensation schemes | 11653 | 12978 | 13266 | 13701 | 13852 | 14322 | 14825 | 14636 | 14931 | 14763 |
| Wholesale financial trusts | 139889 | 166570 | 172443 | 173247 | 177104 | 179774 | 185025 | 190758 | 198183 | 192964 |
| General insurance | 38420 | 40248 | 46006 | 47382 | 47822 | 48409 | 48521 | 48372 | 48498 | 48301 |
| Non-government trading corporations | 10848 | 17568 | 19161 | 23551 | 24427 | 25884 | 27438 | 28415 | 28881 | 29193 |
| Charities | 1213 | 1105 | 1371 | 1422 | 1461 | 1453 | 1499 | 1374 | 1444 | 1453 |
| Other investment managers | 8347 | 9212 | 9494 | 9622 | 9756 | 10726 | 10405 | 10685 | 11183 | 10870 |
| Other sources | 24987 | 26048 | 30559 | 37007 | 38110 | 41942 | 42618 | 44443 | 45354 | 45617 |
| Funds from overseas sources | 66654 | 71405 | 73000 | 76707 | 75591 | 76812 | 79555 | 82689 | 90400 | 94079 |

np not available for publication but included in totals where applicable, unless otherwise indicated

1 The statistics presented in this publication have been compiled from the ABS' Survey of Financial Information, the Australian Prudential Regulation Authority's (APRA) Registrable Superannuation Entities (RSEs) reporting Forms, and the Australian Taxation Office's (ATO) Self-managed Superannuation Fund Annual Return. Some brief notes on the concepts, sources and methods employed follow. A full description and glossary are provided on the ABS website, [bttp://www.abs.gov.au](bttp://www.abs.gov.au) under "Topics @ a Glance" by selecting "Economy", then "Finance", then "Finance Releases".

2 The term "managed funds" is used loosely in the financial community to embrace two broad types of institutions. The first are managed funds institutions (eg life insurance corporations, superannuation funds and unit trusts, etc) which buy assets on their own account. The second are investment or fund managers which provide, on a fee for service basis, professional investment services for the managed funds institutions, as well as others with substantial funds to invest. The managed funds industry is difficult to measure because of the many inceptions and winding-up of funds each quarter, due to the large amount of financial interactions between managed funds institutions and investment managers, and between investment managers themselves. Consequently double counting of funds which are "churning" through the system needs to be considered in order to derive a net measure of the managed funds industry.

3 The approach taken by the ABS is to provide a measure of the managed funds industry which includes the consolidated position of the managed funds institutions plus funds under management of investment managers on behalf of clients other than managed funds institutions, less any cross investment between fund managers. This measure is wider than the measure provided by the consolidated assets of managed funds institutions view.

4 Managed funds institutions are those financial intermediaries which operate in the managed funds market by acquiring assets and incurring liabilities on their own account. Typically, these institutions arrange for the 'pooling' of funds from a number of investors for the purpose of investing in a particular type or mix of assets, with a view to receiving an ongoing return or capital gain. However, funds of a speculative nature that do not offer redemption facilities (e.g. agriculture and film trusts) and funds not established for investment purposes (e.g. health funds and general insurance funds) are excluded.

5 The managed funds institutions covered by the statistics in this publication are: Life Insurance Corporations, Superannuation Funds, Public Offer (Retail) Unit Trusts, Friendly Societies, Common Funds, and Cash Management Trusts.

6 An investment manager is an entity that specialises in the investment of a portfolio of assets on behalf of, and subject to the directions given by its clients, such as superannuation funds and life insurance corporations. The funds which investment managers invest remain the asset of their clients and are not brought to account on the balance sheet of the investment manager. The ultimate responsibility for the investment remains with the client.

7 For the purposes of this publication, investment managers need to satisfy the following criteria:

- be Australian resident entities (see relevant definition);
- offer pooled investment products (eg. wholesale and/or retail trusts) which are registered with Australian Securities and Investments Commission (ASIC); and individual portfolios, eg mandates for institutional investors and/or separately managed accounts (SMAs) for individuals;
- be managers who actively invest on behalf of clients, where clients retain ownership of the assets; and

RESIDENT INVESTMENT
MANAGERS continued

ASSETS, VALUATION AND
tIME SERIES COMPARISONS

SUPERANNUATION (PENSION FUNDS

METHOD OF CONSOLIDATION

RELATED MATERIAL

- predominately rely on management fees, rather than dividends and interest income, for the major part of their income.

8 Investment managers are generally subsidiaries of life insurance offices, banks, merchant banks, or organisations related to these types of institutions. They can be either separately constituted legal entities or form a segment of a particular financial institution.

9 The data tabulated in this publication are the stocks of assets held by the various types of institutions, classified by type of asset. The classification of assets in this publication follows that which is contained in the ABS publication Australian National Accounts, Finance and Wealth (cat. no. 5232.0). Definitions of the various types of financial instruments are given in the glossary on the ABS website.

10 Providers of managed funds statistics are requested to report assets at their market value.

11 Movements between periods in the levels of assets of managed funds institutions reflect three key components: transactions in particular assets, valuation changes arising from price changes in the assets, and occasionally reclassifications between institution types.

12 From June quarter 1995 until the December quarter 2004, the ABS conducted a quarterly "Survey of Superannuation Funds". This survey was used by the APRA to compile "Superannuation Trends" and by the ABS to compile superannuation fund data in Managed Funds, Australia (cat. no. 5655.0).

13 Prior to December 2004, the ABS estimated asset detail for some superannuation funds using quarterly information from funds with total assets over $\$ 60 \mathrm{~m}$. From December 2004, the type of assets held by superannuation funds has been refined by the introduction of a range of compilation methods, depending on the size of the superannuation fund. Where possible, quarterly asset details provided by the superannuation fund itself is the basis of the compilation; otherwise, its annual asset detail is the basis of the compilation.

14 From December quarter 2004, this data source was replaced by a new quarterly data collection conducted by APRA for superannuation funds with assets greater than $\$ 50 \mathrm{~m}$, supplemented by estimates for other APRA regulated funds and estimates of self-managed funds regulated by the ATO.

15 Estimates of the consolidated assets of managed funds are derived by eliminating any cross-investment that takes place between the various types of institutions. For example, investments by superannuation funds in public unit trusts are excluded from the assets of superannuation funds in a consolidated presentation. However it is not possible to apportion cross-investment at the level of detail presented in the unconsolidated tables.

16 Time series electronic spreadsheets for the tables in this publication are available free on the ABS website [bttp://www.abs.gov.au](bttp://www.abs.gov.au) from the "Downloads" tab of this Issue [bttp://www.abs.gov.au/ausstats/abs@.nsf/mf/5655.0](bttp://www.abs.gov.au/ausstats/abs@.nsf/mf/5655.0)

17 Users may wish to refer to other related materials available on the ABS website, < bttp://www.abs.gov.au> under "Topics @ a Glance" by selecting "Economy", then "Finance", then "Finance Releases".

18 Users of statistics relating to the managed funds industry in Australia may also be interested in the following ABS releases:

- the quarterly Australian National Accounts: Finance and Wealth (cat. no. 5232.0)

RELATED MATERIAL continued

ABBREVIATIONS

- Information Paper: Cbanges to Managed Funds, Australia to incorporate revised international standards 2010 (cat.no. 5655.0.55.002)

19 Users may also wish to refer to the APRA website, for Life Insurance and Friendly Societies <http://www.apra.gov.au/lifs/Pages/default.asp $x>$ and APRA regulated Superannuation funds <bttp://www.apra.gov.au/Super/Pages/default.asp $x>$, and the ATO website page for ATO regulated self-managed superannuation funds $<$ bttp://www.ato.gov.au/Super/Self-managed-super-funds/>
\$b billion (thousand million) dollars
\$m million dollars
A\$ Australian dollars
ABS Australian Bureau of Statistics
APRA Australian Prudential Regulation Authority
FUM funds under management
S\&P 500 Standard \& Poor's 500 Index
S\&P/ASX 200 Standard and Poor's Australian Stock Exchange top 200
US United States (of America)
US $\$$ United States dollars

APRA The Australian Prudential Regulation Authority (APRA) is the prudential regulator of the Australian financial services industry. It oversees banks, credit unions, building societies, general insurance and reinsurance companies, life insurance corporations, friendly societies, registered financial corporations and large to medium superannuation funds.

| Assets overseas | Assets overseas includes all physical assets located outside of Australia and financial claims (eg. equity and debt securities) on non-residents whether purchased overseas or in Australia and irrespective of the currency in which they are denominated (see definition Resident/non resident ). Respondents to the ABS Survey of Financial Information are requested to report assets at their market value in \$AUD equivalent. |
| :---: | :---: |
| ATO | The Australian Taxation Office (ATO) is the Government's principal revenue collection agency and is responsible for the regulation and reporting of self-managed super funds (SMSFs). |
| Bank certificates of deposit | A certificate of deposit is similar to a promissory note except that the drawer is a bank. Most bank issued certificates of deposit with an original term to maturity of one year or less are negotiable certificates of deposit (NCD). Transferable certificates of deposit with an original term to maturity greater than one year are included in bonds etc. |
| Bills of exchange | A bill of exchange is an unconditional order drawn (issued) by one party, sent to another party for acceptance and made out to, or to the order of, a third party, or to bearer. It is a negotiable instrument with an original term to maturity of 180 days or less. Although merchant banks were the promoters of the bill market in Australia, today almost all bills are bank accepted. Acceptance of a bill obliges the acceptor to pay the face value of the bill to the holder upon maturity. |
| Bonds, etc. | Debt securities are divided into short term and long term using original term to maturity as the classificatory criterion. Long term securities are those with an original term to maturity of more than one year. Bonds are long term securities, which represent the issuer's pledge to pay the holder, on a date which, at the time of issue, is more than one year in the future, the sum of money shown on the face of the document. Until that future date the issuer usually promises to pay coupon interest to the holder quarterly or half-yearly at a rate which is fixed at the time the security is issued. These securities are therefore known as fixed interest securities in the professional market. |
|  | Bonds etc. includes the following types of securities: <br> - Treasury Bonds. These are issued to corporations and the general public by the Commonwealth Government. <br> - Inscribed stock which are issued by State government owned borrowing authorities and enterprises. These are known as semi government securities by professional traders. <br> - Debentures, transferable certificates of deposit and unsecured notes, which are collectively called corporate securities or medium term notes by brokers. <br> - Asset-backed bonds, such as mortgage-backed securities. <br> - Convertible notes, prior to conversion. |
| Debt securities | Debt securities are securities which represent borrowed funds which must be repaid by the issuer. It includes short and long term securities. |

## GLOSSARY continued

Deposits Deposits are credit account balances with domestic deposit-taking institutions as defined by the Australian Prudential Regulatory Authority (APRA). These are banks and all corporations registered under the Financial Sector (Collection of Data) Act 2001 except for intragroup financiers. Bonds, debentures, notes and transferable certificates of deposit issued by deposit-taking institutions are classified as bonds etc. and negotiable certificates of deposit issued by banks have been classified as bank certificates of deposit.

Cash management trusts A cash management trust is a unit trust which is governed by a trust deed which generally confines its investments (as authorised by the trust deed) to financial securities available through the short term money market. Cash management trusts issue units in the trust that are redeemable by the unit holder on demand.

Commercial paper Commercial paper, also called promissory notes or one name paper in the professional market - is a written promise to pay a specified sum of money to the bearer at an agreed date. It is usually issued for terms ranging from 30 to 180 days and is sold to an investor at a simple discount to the face value. A promissory note is different from a bill of exchange in that it is not 'accepted' by a bank and is not endorsed by the parties which sell it in the market place.

Common funds Common funds are operated by Trustee Companies under relevant State Trustee Companies Acts. They permit trustee companies to combine depositors' funds and other funds held in trust in an investment pool, and invest the funds in specific types of securities and/or assets. Cash and non cash common funds have the same investment strategy and economic functions as cash management trusts and public unit trusts respectively. However they do not operate in the same manner, in that they do not issue units, nor do they necessarily issue prospectuses.

Derivatives Derivatives are financial instruments whose value depends on the value of an underlying asset, an index or reference rate. Derivative contracts involve future delivery, receipt or exchange of financial items such as cash or another derivative instrument, or future exchange of real assets for financial items where the contract may be tradeable and has a market value. It includes options, interest rate swaps, currency swaps, credit default swaps, futures, forward rate agreements, forward foreign-exchange contracts and employee stock options.

Equities This category comprises shares traded on an organised stock exchange, shares in unlisted companies, convertible notes after conversion, preference shares and units issued by both listed and unlisted unit trusts. Trust units are included in this classification because they have important characteristics of equities, such as entitlement to a share of the profits and of (on liquidation) the residual assets of the trust.

Friendly societies Friendly societies are organisations which are registered and regulated as such with APRA, and provide investment, health, educational and welfare benefits to their members.

## Investment managers - resident

An investment manager is an organisation that specialises in the investment of a portfolio of assets on behalf of, and subject to directions given by clients, such as superannuation funds and life insurance corporations. The funds which investment managers invest remain the asset of their clients and are not brought to account on the balance sheet of the investment manager. The ultimate responsibility for the investment remains with the client.

## Investment managers - resident

 continuedFor the purposes of this publication, investment managers should satisfy the following criteria:

- be Australian resident entities (see resident/non-resident definition);
- offer pooled investment products (eg. wholesale and/or retail trusts) which are registered with ASIC; and individual portfolios (eg. mandates for institutional investors and/or separately managed accounts (SMAs)) for individuals;
- be managers who actively invest on behalf of clients who retain ownership of the assets; and
- predominately rely on management fees, rather than dividends and interest income, as the major part of their income.
- Investment managers are generally subsidiaries of life insurance offices, banks, merchant banks, or organisations related to these types of institutions. They can be either separately constituted legal entities or form a segment of a particular financial institution.

Land and buildings

Life insurance corporations

Loans and placements

## Managed funds

## Managed funds institutions

Non-financial assets

## Other financial assets

## Other non-financial assets

Land and buildings refers to land and buildings held and the value of units in unitised buildings. New acquisitions are reported at acquisition cost and existing assets are reported at the latest available market valuation.

This includes all corporations regulated by APRA which provide life insurance. Most of the investment funds of life insurance offices are held in Statutory Funds. Statutory Funds of Life Insurance Offices have been set up under Commonwealth Government legislation and are analogous to trust funds. The legislation requires that the assets of any statutory fund must be kept separate and distinct from the assets of other statutory funds and any other assets of the company. All income received must be paid into and become an asset of the appropriate statutory fund and these assets are only available to meet the liabilities and expenses of that fund.

Loans are financial assets that are created when a creditor lends funds directly to a debtor, and are evidenced by documents that are not negotiable. The category includes overdrafts, instalment loans, mortgages, hire-purchase credit and loans to finance trade credit. Undrawn lines of credit are not recognised as a liability as they are contingent. Accounts payable/receivable are treated as a separate category in Other Financial Assets. It also includes liabilities of entities not described as deposit taking institutions, eg. State treasuries, and these are referred to as placements.

| Managed funds | The term managed funds is used to describe the investments undertaken by those <br> managed funds institutions and resident investment managers who engage in financial <br> transactions in the managed funds market in Australia. |
| :---: | :--- |
| Managed funds institutions | Managed funds institutions are those financial intermediaries which operate in the <br> managed funds market by acquiring and incurring financial assets and liabilities <br> respectively on their own balance sheet. Typically these institutions arrange for the <br> 'pooling' of funds from a number of investors for the purpose of investing in a particular |
|  | type or mix of assets, with a view to receiving an ongoing return or capital gain. <br> However, funds of a speculative nature that do not offer redemption facilities (e.g. <br> agriculture and film trusts) and funds not established for investment purposes (e.g. <br> health funds and general insurance funds) are excluded. Included are life insurance <br> corporations, superannuation (pension) funds, public offer (retail) unit trusts, friendly <br> societies, common funds and cash management trusts. |
| Non-financial assets | Non-financial assets comprise all those assets which are not financial in nature: i.e. <br> physical assets. For the purposes of these statistics they are broken down into only two <br> categories - land and buildings, and other types of non-financial asset. |
| Other financial assets | This covers any other financial claims on residents that do not fit into any other category, <br> such as trade credit and interest accruals. |
| Other non-financial assets refers to all assets which are non financial in nature, not |  | classified to overseas assets and are not land and buildings.

Other trusts This covers trusts that do not fit into any other category. It may include wholesale non-financial trusts, such as property syndicates, film trusts, agricultural trusts and solicitors trusts.

Public offer (retail) unit trusts

Residents/non-residents

Securitisers

A public offer (retail) unit trust is a trust which is governed by a trust deed; is or has been open to the general public to buy units; and allows unit holders to redeem or dispose of their units within a reasonable period of time on a well developed secondary market (eg. ASX) or has readily accessible redemption facilities offered by the management company in association with the trust.

Residents are persons, companies and other entities ordinarily domiciled in Australia. It includes Australian based branches and subsidiaries of foreign businesses. All foreign branches and subsidiaries of Australian businesses are included in non-resident entities.

These entities issue asset-backed securities, so called because these securities are backed by specific assets, usually residential mortgages. The securities can be short term (eg. commercial paper) or long term (eg. bonds).

Short term securities Debt securities are divided into short term and long term using original term to maturity as the classificatory criterion. Short term securities are those with an original term to maturity of one year or less. Issuers of promissory notes and bills of exchange do negotiate roll-over facilities which allow them to use these instruments as sources of floating-rate long term funds. However, in these statistics the existence of roll-over facilities does not convert what are legally short term instruments into long term ones.

There are four types of short term securities shown in this publication: bills of exchange, treasury notes, bank certificates of deposit and commercial paper. All of these are issued at a discount to face value and are traded on well-established secondary markets with bills of exchange and certificates of deposit being the most actively traded. Professional traders call these short term instruments money market securities. Treasury notes are inscribed stock in that ownership is recorded in a register maintained by the issuer and a non-transferable certificate of ownership is issued, but the owner does not physically hold the documents. The other short term securities are bearer securities, that is the owner is not registered with the issuer but physically holds the documents. Bearer securities are payable to the holder on maturity and transferable by delivery.

Superannuation funds are indefinitely continuing funds maintained for the provision of benefits for either members of the fund, or the dependants of members in the event of retirement or death of the member. The statistics include both public and private sector superannuation funds that either directly invest on their own behalf, or use fund managers on a fee for service basis. It includes superannuation funds regulated under the Superannuation Industry (Supervision) Act 1993 by APRA and self managed superannuation funds (SMSFs) regulated by the Australian Taxation Office.

Treasury notes Treasury notes are inscribed instruments issued by the Commonwealth Government with original maturity terms of five, 13 or 26 weeks.

Wholesale financial trusts invest in financial assets and are only open to institutional investors (eg. life insurance corporations, superannuation funds) and high net worth individuals due to high entry levels. However some are indirectly open to the public via distribution channels such as platforms. Wholesale non-financial trusts, such as property syndicates are excluded; these are included with Other trusts.

## FOR MORE INFORMATION

INTERNET
www.abs.gov.au the ABS website is the best place for data from our publications and information about the ABS.

## INFORMATION AND REFERRAL SERVICE

Our consultants can help you access the full range of information published by the ABS that is available free of charge from our website. Information tailored to your needs can also be requested as a 'user pays' service. Specialists are on hand to help you with analytical or methodological advice.

PHONE 1300135070

EMAIL client.services@abs.gov.au
$F A X \quad 1300135211$

POST
Client Services, ABS, GPO Box 796, Sydney NSW 2001

## FREE ACCESS TO STATISTICS

All statistics on the ABS website can be downloaded free of charge.

WEB ADDRESS www.abs.gov.au


[^0]:    - nil or rounded to zero (including null cells)

[^1]:    - nil or rounded to zero (including null cells)

[^2]:    - nil or rounded to zero (including null cells)

